

UPDATE 2018 **2**

GE A EDITORIAL

outlook to our further development.

At MakeUp in Los Angeles in February, we had a small but that changes its color according to the light. attractive booth at the Barker Hangar. The highlight was our At MakeUp in New York in September, we unveiled our most innovative make-up products by the jury. It was then shown at Luxe Pack Monaco in October, is a must-have for all presented as part of the trade fair's Innovation Tree with its glamorous beauties who wish to shine with impeccable impressive decoration featuring a gradual lacquering that make-up. An absolute novelty in another special prestige set: faded from black to seductive red.

One of the most important exhibitions for us was Cosmopack bottle and metallic outer sleeve in different shapes as well as in Bologna in March. There – with our largest booth of the a lip-gloss with a ceramic cap. Our goal, as always, is to inspire year with 96 m² - we presented the "urbanHEAT" collection you over and over again! You will learn more in the welcome as one of the trends for Spring/Summer 2019. The midnight message from our management team. blue set featured our new Sandwich Brush, lashDIVINE, and Italy, was a special highlight.

on innovations in mascara products: from exclusive GEKA us with her "Cleo's Corner" column and royal make-up tips. fibers to innovative molded brushes and 3D-printed proto-

Business in Munich in June – with a fantastic booth themed where we will be happy to advise you personally. around summer, sun and holidays. Visitors were visibly thrilled by our inspiring "#travelgirls" collection. Many employees also took advantage of the fair's proximity to our headquarters to meet customers and partners or gather inspiration.

Welcome to the second issue of GEKA Update Magazine 2018 For the ninth time in a row we were also represented as - right on time for Luxe Pack Monaco 2018. We are proud exhibitors at the very beginning of MakeUp in Paris in the to give you a sneak preview into our projects as well as an Louvre with our "nomadicTREASURE" collection. This trend for Spring/Summer 2019 sees the combination of modern technologies with the purity of nature. Here too: we were proud Once again this year, we were on the road for business - to receive an Innovation Tree award for our Sandwich brush and have already made an appearance at seven trade fairs. lashDIVINE with packaging made out of a special masterbatch

molded brush, burlesqueBEAUTY, which was voted one of the "helloGLAMOUR" collection. The collection, which will also be "Polymorph Mascara Packaging" with an inner plastic

the innovative sunshineFIBER amongst others. There were Further highlights of this issue include our reference products: interesting conversations with customers and partners - and gorgeous mascaras and the extravagant "City Styles" line a visit from our colleagues, who were on a staff trip through from GEKA Accessories ensure perfect urban beauty looks. You will also find an insider's look at the trends for Fall/ We were also very pleased with our premiere at Winter 2019/20 as well as exclusive interviews with former MakeUp Shanghai in April with our beauty collection employees, who will give you a very personal insight into every "Romantic Reality". The goal is to strengthen our presence in day working life at GEKA. Our crowning glory this year, in the the multi-faced Asian market – and a real highlight of the trade truest sense of the phrase: a collaboration with Princess fair was the fascinating lecture given by one of our employees, Cleopatra zu Oettingen-Spielberg, who has already enchanted

Stay up to date by checking out our website and social media After a break of several years, we were back again at Cosmetic channels or visiting us at any one of our numerous exhibitions –

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GREETINGS FROM THE MANAGEMENT-TEAM

We - the new management team of GEKA - are proud to introduce ourselves in this issue of GEKA Update. Despite the World Cup debacle, the summer heat and the holiday season, it is always our ultimate goal to inspire you as our customers and partners. In this issue, the feature "Speed to Market" offers you a first look into our optimized processes.

GEKA is currently undergoing a major transformation. The beauty industry is very agile and dynamic, and will be unrecognizable in a couple of years. We are therefore permanently adapting to market needs and reinventing ourselves time and time again. Our goal is to constantly develop

Brand new: our bi-injected Sandwich brush lashDIVINE. made of two different materials, patented sunshineFIBER, and a metallic chrome masterbatch. Also unique is our "Polymorph Mascara Packaging" - a bold step away from conventional cosmetic packaging with metal sleeves, which always has an inner bottle made of plastic with the same geometry as the outer case. Our innovation: an inner bottle in a round design that can be used together with metal outer shells in a variety of shapes, without any adjustments or additional effort. The asymmetric parts are simply connected by an adapter on the bottleneck. The Inner-Outer-Bottle-system is revolutionized due to this and offers a clear advantage with a variety of customization options and the ability to combine shapes, colors and surface structures - with vastly reduced development times and very low investment costs. In addition, the surface of the metal makes the product a high-quality, high-end packaging option for prestige customers.

But for all our customers it's our goal to always think one step ahead of the competition - which is why we are constantly developing new technologies and materials. One real highlight we have realized is a ceramic cap, made of extremely dense material that can only be polished using diamond dust. The optical effect: sensational.

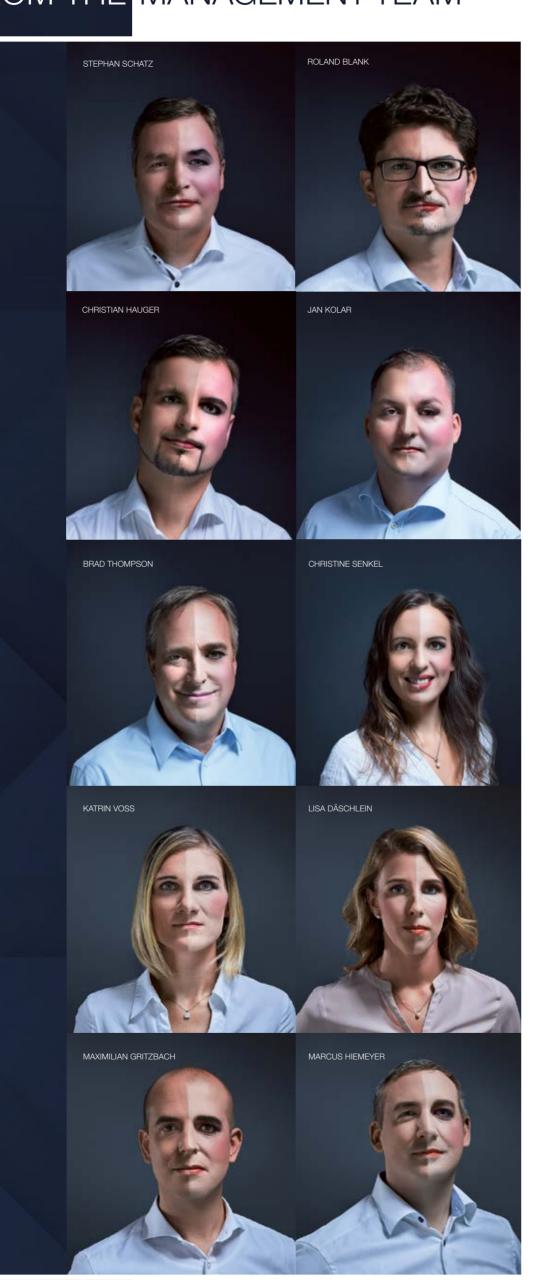
Although GEKA stands for superior technology and outstanding quality, we know that such developments can only be achieved with one very special component: our experienced and highly motivated employees. Every single one of them brings their dedication, personality and ideas to work every day - just to inspire you. We have also included this special attitude in our new HR slogan: "Alles. Außer gewöhnlich." – which roughly translates in English to "Everything. Except Ordinary. Extraordinary."

Also extraordinary was the team-photoshoot. Through the twoface photos, we want to show that our work is not just business for us, but that we are also emotionally connected to it. The photoshoot also had another entirely different positive outcome: it led to good cheer, lots of fun, and a great dose of team spirit.

A picture is worth a thousand words - true to this saying, we are now also present on Instagram and YouTube in addition to Facebook, LinkedIn and Xing. Here you will also find our brand-new image film, which is just as captivating as our entrepreneurial spirit and, above all, conveys the message: Beauty Starts Here.

We hope you enjoy reading this issue of GEKA Update!

Best regards Your Management Team





She's a mother, model and actress: Cleopatra zu Oettingen-Spielberg, known as Cleo, captivates many with her fairytale beauty and her radiant green eyes. What's more, she's a real princess and as such, she's the perfect face for GEKA. In her column, she'll be rummaging through the royal beauty bag and - pssst! - sharing her top beauty secrets with us.

Only 30 minutes from GEKA's headquarters and multi-faceted, family-driven and authentic. in Waizendorf (Bechhofen), lives Princess Above all: Cleo, as a modern aristocrat, is able Cleopatra zu Oettingen-Spielberg – in a castle to fulfil two of our wishes at once: to raise our as a real princess would! We are incredibly reputation in the region and internationally as proud to be represented by Princess Cleo well as impart exclusive aristocratic beauty tips because, despite not being blue-blooded right from the source. Nobility also obliges: ourselves, we are bound by the crucial qualities
Cleo will for example support us with social we have in common: we are both regionally media activities and on Instagram. So, a very rooted and internationally successful, diverse warm welcome to the court at GEKA, Cleo!



Born Oct 3, 1987 in Bern, Switzerland

Mother is Chilean, father is German

Raised in Chile, Germany and England

Studied "International Communications and Journalism" at the American University of Paris. Diploma in Acting from Barcelona

Speaks German, English, French and Spanish

Princess of Oettingen-Spielberg since 2016 through her marriage to Prince Franz Albrecht, mother to a daughter since 2017

Has appeared in Vogue, Elle, Cosmopolitan, Bunte and Gala magazines





You have been living in the small town of Oettingen for some years now. What do you like most about the rural region here?

The landscape, the peace and the friendly locals. Things are very different in a big city; in a rural region, you simply have a little more privacy and time for your

Why did you choose to collaborate with GEKA?

I found the variety of products and possibilities at GEKA very exciting and I really wanted to work with interesting people from the area. What's more, I've always had a hidden passion for beauty products and GEKA is a well-known company and among the world market leaders in this field. I'm looking forward to working with the GEKA team!

As a successful woman in the fashion and acting business, you definitely have to deal with the topic of beauty: do you have any beauty secrets, tips or

A few years ago, I had to put on so much make-up because of jobs that I tried to care for my skin even more in my free time - but even this "extra care" was not good for my skin. What I've learned from this is that I would like to have more time to travel, to sleep more less is sometimes more. Since then, I have been using products specifically targeted for my skin type. But my best tips are to drink lots of water, get plenty of sleep and eat healthy.

You also travel a lot. Which beauty product do you always have to have with you?

Lip balm, face cream with UV protection and, of course,

Which travel destinations are still at the top of your

Japan and Bali – these are my dream destinations.

Do you always have your make-up artists with you when you travel or do you sometimes just do your make-up yourself?

I always do my own make-up when there isn't a special event to attend - usually in a very natural way, which is how I feel most comfortable. I love the natural look which does not make me look overdone or disguised.

What is your life motto?

You only live once. I try to enjoy every moment and only do things that I am convinced about and which make

If you had three wishes, what would they be?

deeply and, at some point, to have a horse.

INTERVIEW

WITH FORMER EMPLOYEES

Many of you might still know Jerry Sapienza and Ludwig Strobl. After many years at GEKA, they're now enjoying their retirement in the U.S. We did an interview with them, because everyone who's been at GEKA for so many years has a lot to tell ...

How did your career at GEKA look like?

LUDWIG I started at GEKA on May 1, 1979, and I still remember my first interview at the headquarters in Waizendorf. Coming from electrical engineering, beauty : As you're both men, how did it feel for you to be working : together were great fun, with lots of laughs and stories. More products were quite a different area. Finally, I started in a in the beauty industry? position in technical sales support, sort of a project manager, and we initiated a few extraordinary developments. In the EUDWIG Coming back to my early 1980s I then restarted the Quality Assurance System. technical background, I always was From January 1984 to August 1985, I worked for GEKA U.K. focused on how we developed and in Amersham and Stanley on improving the collaboration : produced these products. So I felt between GEKA Germany and GEKA U.K. and finding new fine selling these products, and I was business and new projects. Back from the U.K. I worked as : happy to see others getting more a Project Manager again for a while, and in the early 1990s I moved to the Sales Department as a Key Account Manager. this "romantic approach", but in rea-For the last 15 years I worked there, later also as head of the : lity most of the time we were dealing department East Europe, Scandinavia, Germany, and Austria.



JERRY I worked for GEKA almost 20 years, from about 1995, in three different capacities – as GEKA's U.S. agent while I was : the people there had a lot of fun. President of Toly USA, as President of GEKA/Toly USA, and as President of GEKA USA – and I never left the same desk! GEKA. That was the best job title I ever had, "Senior Advisor". My original GEKA experience began much earlier. I worked with the company as our supplier when I was with L'Oréal and : What was the funniest moment or situation at GEKA? others. My first visit to GEKA was around 1980.

appreciate most when working for the company?

LUDWIG I enjoyed working in a small company with good : created the names for our products: I remember with pleasure contact to the people. Also, working in a responsible way the packaging "phantasic plastic," "square chic" and only for two were always sailors. After five years of being boatless, we with the necessary amount of personal freedom to do so. insiders, the "Strobl cap." Being recognized as an expert in this business, and seeing how much customers appreciated our innovations, was also JERRY The funniest moment might have been promising. What I miss at GEKA is easy: the people. I don't miss creating rewarding. And of course I loved having the opportunity to : two of our customers exclusivity on the exact same mascatravel and to meet people from all over the world.

company. GEKA set the goals, and it was my responsibility to original Moltrusion applicator. Sometimes I would call the

also grateful for how GEKA sought input from me and others : excited I couldn't sleep. What I really remember is the fun I when developing a long-term strategy.

GEKA is a great company

with great people. And

although we had always a lot

to do, we always had great

beautiful with my or our help. I liked with issues like price, lead time, capacity, and statistics.

JERRY I've never worked anywhere but the cosmetic and fragrance industry. It's the most interesting business for : my colleagues and I hope we meet again when I'm back in packaging. It's faster-paced than food or pharmaceuticals: Germany They think in terms of years for a new package launch, but in cosmetics we think in months. I really enjoyed working with our : JERRY I've been "retired" for more than five years, but products. They're highly technical products that involve a lot consulting has kept me busy. I turned 70 this year and more engineering and design than people imagine.

Have you ever tried the products on your own?

LUDWIG Yes, once I colored my mustache with black waterproof mascara, not realizing that it takes ages to get rid of it. Mr. Karl asked me into his office shortly after that, and some of in up much time.

JERRY Honestly, not really. I could never figure out how a After I retired in 2013, I enjoyed another year as a consultant to woman applied mascara. Getting the applicator that close to

LUDWIG We had always fun – at shows, in meetings, and not Since you spent so much time at GEKA, what did you : to forget our Christmas parties in the earlier days - and I'm glad that Facebook and all the other social media didn't exist back then. I think it was always a remarkable situation when we

ra applicator. There are still people at GEKA who remember that day. It's funny now, but it wasn't funny back then. Fur-JERRY I appreciate the opportunity, GEKA gave me to run a : thermore it was great, being part of the team that sold the

develop a plan and put together a team to achieve them. I'm headquarters at 3:00 a.m. New York time because I was so had with my colleagues, especially at events like exhibitions and sales meetings. We worked hard all day, but dinners

> than once, a restaurant employee would come over and ask us to be a little quieter. They tried, but we were just enjoying ourselves too much.

What are you doing now? Do you already miss GEKA?

LUDWIG I didn't have so much time for my family in those last years, and I like very much being with them in Alabama. So far I'm not the kind of retiree

who says, "I have no time." The hot weather and the beach keep me from being too busy with all the work that should be done around the house. Do I miss GEKA? I miss some of

promised myself that I'll stop working completely by December at the latest. For fun I still dabble in photography. My wife Shakeh and I took up the sport of clay shooting a few years ago, and we're very active with that. I keep promising myself to start playing golf again. So far I've only managed to get in one or two rounds. It seems that retirement hasn't freed



realized how much we missed being on our river, so we just purchased a small sailboat. It's great getting back on the water. the annual sales budget!

EMPLOYEE EVENTS 2018

admire the Castello Scaligero as well as Santo



We are also active in sports! Through team success at various The support group "Lebenshilfe Ansbach" created a relaxed sports events, we strengthen motivation, communication and atmosphere for forging new contacts according to the motto, the team spirit in our company. All GEKA employees and their family members are welcome to join in. The running sessions active employer and were successfully represented by four after work are also open to anyone. Just move!

Franconian Company Cup 2018 Erlangen

Our footballers did very well in the tournament against 15 other strong company teams, which really promoted team spirit and 5th place overall. Congratulations!

May 5, 2018 City Run Ansbach

This year's 18th Ansbach City Run - which included 6.9 km, 10 km and 21.1 km events - saw our runners in a great mood Up to six runners formed a team in a relay marathon in the brilliant sunshine at the start and finish lines.

July 4, 2018 **Networking Run Ansbach**

"Sports connect". We were able to present ourselves as a very GEKA athletes. Family members and visitors along the route cheered on our team - which achieved amazing results despite the relentless heat.

September 15 and 16, 2018 "Tough Mudder" Mud Run

the love of the game: They were rewarded with an amazing Fun and challenging teamwork obstacles over 8 to 18 km made this day a tough, but unforgettable, experience. Full power ahead!

September 23, 2018 Seenlandmarathon Pleinfeld

(42.195 km): the panoramic route along the water's edge of the Brombachsee offers a unique running experience - for recreational joggers as well as marathon heroes.

SPED TO MARKET

Customer Launch Machine for New Products and Innovative Full-Service Provider

We know what you want - and can develop and implement tailor-made products for you, even without detailed specifications. From idea and development up to delivery, from consulting to product design, marketing, production and filling. A full service that allows you to faster realize your ideas and bring them to the market even quicker: Speed-to-Market performance at its best. We can promise you: globally, we are the

PACKAGING PERFORMANCE

BLOCK BUILDING SYSTEM (BBS) FOR UPPER PART ASSEMBLY THE SEGMENTS EYES AND LIPS

FIBER AND BRUSH KIT

optimal mascara bulk pick-up and application. See for yourself with our two kits for fibers and brushes, which present all

3D PRINTING OF MOLDED BRUSHES

ONLINE CONFIGURATOR

CENTER OF EXPERTISE FOR DECORATION

Discover our newest technologies in the field of decoration

INJECTION BLOW MOLDING



MAKE-UP PERFORMANCE

COMPETENCE CENTER OF APPLICATION & SERVICES (CCAS)

BRUSH EXPERTISE

MASCARA WORKSHOP

MAKE-UP ARTISTS AND SCHOOLS



ACCESSORIES

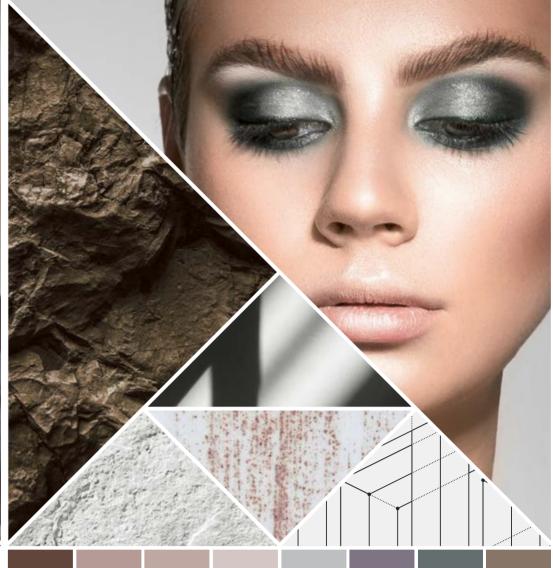
TRENDSETTING IN EVERY WAY















matte finish and colorful eyelashes with thickened

tips. The eyelids shine in orange or purple, matte

or glistening with the dry/wet pigment formula.

Juicy, glistening beetroot or matte shimmering

Playful, organic designs: With pure textures and

colorful effects inspired by fruit and vegetable

shapes. And hybrid shapes like rubbery banana

peel or berry. Resplendent in juicy structures,

terry cloth exteriors and stripy stretch. The

typography: with scribble look or embroidery-

PACKAGING & DECORATION

style patchwork graphics.

pink lips.











Rebel chic for rebel chicks. Good-bye established shapes, bonjour new freedom! Classic luxury, redefined for the new generation in a revolutionary mix. With sumptuous materials, hyper segmented textures and innovative formats. Protest blue lips and power-red eyelids underline the rebellious spirit. As shimmering effortlessness, with feminine

LOOKS

Confident look, cool statement: bright eyes with glossy eye shadow and mascara for a luxurious high shine, combined with satin blue lips or graphic signal red on the eyelids and natural-looking, highlighted eyebrows; the eyelashes in classic black with filigree extensions. Matte nude or rosé perform the perfect pout. The cheeks: intriguingly innocent with a natural light pink blush.

PACKAGING & DECORATION

Tradition is reinvented with manipulated materials: Pearl shine metallic cream powder and satin mixtures, transparent overlays, fluted glass designs or matte white powder coating. Decorative reliefs are digitally altered, while quirky adornments distort classic patterns. Collage-type lettering with ornate swirls and single-color graphics underline the modern twist. The effect: a super smart design.









Euphoria

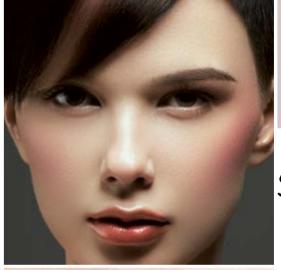
Glamorous futurism meets luxury paradise, virtual reality meets lush sensuousness. Submerged in dimmed light and opulent extravagance. From red and purple to petroleum and muted orange. The colors and textures are inspired by the 70s and feel wonderfully familiar despite the new high-fashion materials. A look that is so elegant that it is truly mesmerizing.



Two contrasting extremes: Smoky, velvety cream eye shadow. Two-tone in dark purple and rich brown – and with powdery orange color gradations. The eyelashes: matte violet tips or deep black, plenty of mascara and extended. The eyebrows either completely wild or super accurately brushed up. The lips in orange with black outline or fully plumped in a dark velvety red. The only must-know for this look: there's never too much

PACKAGING & DECORATION

New technologies blend exquisite color and texture effects into ethereal designs. Plastics combine with comfort to create liquid gloss effects, ultra-lightweight velvet and opaque coatings. In futuristic glow flowers and stepped 3D effects. Geometric patterns are embossed in relief onto living retro shapes. Elegant, stylized fonts and lettering entice in gentle pink and red







Peace of Mind

What is the true self of a beauty? Unique! Free from limitations and gender. This timeless style mirrors sophisticated neutrality in all aspects. Soft, muted purple or mauve hues. Daring and refined. Wild, yet ultra-feminine. Neutral colors become the modern message; dark gray lips and khaki gray hair show confidence and the courage to stand out. A tribute to the ego.

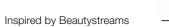
LOOKS

Metallic en masse for another dimension! Matte, grayish eye shadow and purple cream texture combine with a bronze brown under the eyelashes. A precise line shimmers in an arc above the eye crease. The eyebrows appear in a wax-like hue, while matte mascara subtly defines the lashes. Natural pink or dark brown lips and a hint of metallic on the subtle finish.

PACKAGING & DECORATION

Minimalist design meets high-end. Granular surfaces are combined with silver accents and transparent textures. Light and graphic shadow create new, surreal shapes, high-contrast patterns and cubist motifs. Silky matte metallic effects reflect individual details. Abstract creations transform into unique objects.





SHISEIDO

ImperialLash MascaraInk

Extra luxurious and extra glamorous: ImperialLash MascaraInk presents a minimalistic, Japanese aesthetic. Simply majestic, the fanned out lash volume confers an absolutely breathtaking look.

High-quality design without pompous extravagance thanks to a sleek shape and undecorated austerity: the anodized matteblack square bottle features a two-color silk screen print in red and white. A stylized, embossed camellia crowns the cap with understated elegance for a luxurious highlight.

The precious jewel within: a two-component molded brush, featuring GEKA's innovative Sandwich Technology. The harder core of the brush lifts and separates every lash with precision and perfection, while the transparent and extremely flexible bristles intensify even the tiniest hair and create a comfortable feeling when the mascara is applied. The innovative brush design with two separate application zones ensures incredibly defined volume: one side of the brush features a football shape to comb and lengthen the lashes. The slightly hourglass-shaped other side ensures a voluminous and fan-like effect. The highlight: more mascara formula collects on the curved part of the brush - and gives eyelashes a stunning curl. Extremely ingenious, the tip of the brush with additional bristles creates an additional push-up effect without clumping or smudging. Featuring virtually endless design variations when it comes to shape and color



Glossier. lash slick

Perfection now has a name: Glossier's
Lash Slick Mascara conjures a stunning
lifting effect with extra volume for
fabulous lashes and a trendy, all-natural
"I just woke up like this!" look.
Ideal for every day!

The design of the bottle is simply ultra-cool: unpretentious and pretty in pale pink with black hot-foil printing. A style that will not only please millennials but also all other beauty lovers. The real mood booster comes straight out of the bottle: the intensively pigmented formula, containing fine fibers, adheres to every lash. A specially developed brush grips every individual lash from root to tip and visually thickens lashes with extra bulk. Applied best with a zigzag movement for beautifully elongated, well-defined lashes with maximum volume and a fanned-out effect. The result: an almost revolutionary, completely natural look makes every woman look that little bit more beautiful and radiant. And in no time at all – thanks to the special brush shape for quick and easy application. The super-smart brush tip reaches even the finest lashes on the lower eyelid and in the corners of the eyes. A real lucky charm that fits in every handbag!



+ MIRRA INDIAN SUMMER+

Blue skies, colorful fall leaves and beautifully diffused light – Indian Summer inspires fresh, new looks! Along these lines, Mirra Mascara conjures up a wonderfully full fan of lashes for a radiant look.







Inspired by GEKA's "Idea of the Month", the Aztec design on the bottle shines with eyepopping colors and is, with its 4-color silk screen print, a real eye-catcher. Delightful from the top: the chic lettering on the cap features a golden hot-foil stamping.

The bi-injected brush is also a small sensation with GEKA's innovative Sandwich Technology: with a hard core and soft bristles for incredibly defined volume. The brush core lifts and curves the lashes and separates them precisely. The extremely soft bristles apply the formula gently, not missing even the finest hairs.

The lash curl is perfected by the special brush design with two application functions: one football-shaped side, ideal for combing, and another subtle hourglass-shaped side to deliver even more formula to the lashes. The effect: extreme volume and even more wow! Extra special: the tiny bristles at the tip of the brush create an additional push-up effect that enhances even the tiniest of lashes.







BODYSOUL

Heads up, all discerning cosmopolitan ladies! The trendy all-rounders from the extravagant "City Styles" line blending on both small and large facial areas. create perfect urban make-up looks with ease. Exclusively developed by GEKA Accessories for the Body & Soul brand by Müller as a fullservice display including all dense, super fine hairs of this brush are excellent graphics. A true eye-catcher and totally en vogue!

The drop-shaped Make-up Egg is so much

winter: it conjures a beautiful, fresh complexion in seconds. The Base Brush is ideal for applying highlights the contours of your face.

nomically-shaped grip, which lies comfortably in your hand, and high-end synthetic hair for



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